

Waterfront Strategies
3050 K St NW
#100
Washington DC 20007-5108

House Majority Pac/ Issue
Submission Number 249 Issue 4



WNCN-TV
1205 Front St.
Raleigh, NC 27609

PHONE (919) 836-1717 FAX (919) 836-1747

Client:	House Majority Pac/ Issue	Submission Cost:	0	Campaign Ref:	E:120719005
Buyer:	..	Client/Product/Estimate:	79 / 86 / 1423	Sales Rep:	HRP Washington, DC
Schedule Dates:	09/10/12 to 09/30/12	Weeks:	3	Order Ref:	06242018
Est./PO Number:	06242018	Contract type:	Political	Business Type:	POLITICAL
Associated Copies:	No			Business Category:	Transactional

Product:	House Majority Pac	Booking Group:	WNCN	Key Market:	Raleigh-Durham, NC
Demographic:	(L) Household	Order:			

Ref	Sales Product Details	Rev Type	Rate	Spot Type	Nbr of Spots	09/10	09/17	09/24	Total	Cost
23	Sun 930a Open House	03		30	Closed PR	1	1		2	
Weekly Totals: Total Spots(Ord Spots)						1	1		2	
Closed PR						1	1		2	

Ref	Sales Product	Spot Type	Pre-empt Date	Status	Pre-empt Value	Makegood Line(s) (Dates)	Makegood Ref	Campaign Ref
23	Sun 930a Open House	:30 Commercial	09/10/12	Closed Pre Emption	70.00	No Makegood / Credit	00000000000	E:120719005
			09/17/12	Closed Pre Emption	70.00	No Makegood / Credit	00000000000	E:120719005

Grand Totals

		Month 9 Weeks: 5			
	Totals	09/10	09/17	09/24	
Spots	0	0	0	0	0
Cost	0	0	0	0	0

Grand Totals:

Spots:	0
Gross Total:	0.00
Commission:	0.00
Net Total:	0.00

REP HEADLINE# 6242018 TRF# E:120719
\$\$\$ MOD# 1: APPROVED REV #3 \$\$\$

REP: TEL# 703-516-9399
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET

FAX# 703-516-9680
HARRIS REPORT FROM STATION SEP5/12 16.31
*** WNCN-TV ***

ADV # ADV. NAME ISS/HOUSE MAJORITY PAC
AGY # AGY. NAME WATERFRONT STRATEGIES

3050 K ST NW,

WASHINGTON, DC 20007

REP. # OFF. # SALESMAN #
BUYER NAME RYAN KELLEY
SALES PRSN WA- MICK NESCI (H)

ORDER # CONTRACT # 6242018

CLASS: NATL. LOCAL REGIONAL

PRDCT HOUSE MAJORITY PAC EST#1423 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES SEP11/12 SEP24/12 WK-2

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE SEP5/12 16.31

REP: ORDER CANCELED
SPOTS FROM 9/18-9/24 CUT, SPOTS FROM 9/11-9/17 CUT LAST WEEK.

PLS CNF
THANKS FOR YOUR HELP,
MICK

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

HOUSE MAJORITY PAC
NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION

CONTRACT TOTAL \$.00
TOTAL SPOTS 0

REP HEADLINE# 6242018 TRF# E:120719 REP: TEL# 703-516-9399 FAX# 703-516-9680
 \$\$\$ MOD# 1: UNAPPROVED REV #3 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !! SEP5/12 07.38
 ORDER WORKSHEET HARRIS REPORT FROM REP ***CHANGES*** ** WNCN-TV ***

ADV # ADV. NAME ISS/HOUSE MAJORITY PAC REP. # OFF. # SALESMAN #
 AGY # AGY. NAME WATERFRONT STRATEGIES BUYER NAME RYAN KELLEY

3050 K ST NW, SALES PRSN WA- MICK NESCI (H)
 WASHINGTON, DC 20007

ORDER # CONTRACT # 6242018 CLASS: NATL. LOCAL REGIONAL

PRDCT HOUSE MAJORITY PAC EST#1423 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES SEP11/12 SEP24/12 WK-2

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE SEPS/12 07.38

REP: ORDER CANCELED
 SPOTS FROM 9/18-9/24 CUT, SPOTS FROM 9/11-9/17 CUT LAST WEEK.

PLS CNF
 THANKS FOR YOUR HELP,
 MICK

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
 HOUSE MAJORITY PAC

CF 17
9/6

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
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AGENCY ADVERTISER CODE = 79 AGENCY EST# = 1423
 AGENCY PRODUCT CODE = 86

1	S		100P-200P	30		\$230.00	9/11	9/17	0		TU-F,M	0
1	S		100P-200P	30		\$230.00	9/18	9/24	0		TU-F,M	0

PROGRAM : DAYS OF OUR LIVES
 CON COM1 : DAYS OF OUR LIVES

FAX# 703-516-9680
CREDIT RISK !!!
HARRIS REPORT FROM REP
SEP5/12 07.38
CHANGES *** WNCN-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
2		S	1000A-1100A	30		\$200.00	9/11	9/17	0		TU-F,M	0
2		S	1000A-1100A	30		\$200.00	9/18	9/24	0		TU-F,M	0
PROGRAM : TODAY SHOW 3 CON COM1: TODAY SHOW 3												
3		S	1100A-1130A	30		\$65.00	9/11	9/17	0		TU-F,M	0
3		S	1100A-1130A	30		\$65.00	9/18	9/24	0		TU-F,M	0
PROGRAM : MY CAROLINA TODAY CON COM1: MY CAROLINA TODAY												
4		S	1135P-1235A	30		\$175.00	9/11	9/17	0		TU-F,M	0
4		S	1135P-1235A	30		\$175.00	9/18	9/24	0		TU-F,M	0
PROGRAM : TONIGHT SHOW CON COM1: TONIGHT SHOW												
5		S	300P-330P	30		\$150.00	9/11	9/17	0		TU-F,M	0
5		S	300P-330P	30		\$150.00	9/18	9/24	0		TU-F,M	0
PROGRAM : JUDGE JUDY CON COM1: JUDGE JUDY												
6		S	330P-400P	30		\$150.00	9/11	9/17	0		TU-F,M	0
6		S	330P-400P	30		\$150.00	9/18	9/24	0		TU-F,M	0
PROGRAM : JUDGE JUDY CON COM1: JUDGE JUDY												
7		S	400P-500P	30		\$210.00	9/11	9/17	0		TU-F,M	0
7		S	400P-500P	30		\$210.00	9/18	9/24	0		TU-F,M	0
PROGRAM : ELLEN CON COM1: ELLEN												

FROM REP SEP5/12 07.38
CHANGES *** WNCN-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
8	S		500P-530P	30		\$210.00	9/11	9/17	0		TU-F,M	0
8	S		500P-530P	30		\$210.00	9/18	9/24	0		TU-F,M	0
PROGRAM : JUDGE JUDY												
CON COM1: JUDGE JUDY												
9	S		530A-600A	30		\$100.00	9/11	9/17	0		TU-F,M	0
9	S		530A-600A	30		\$100.00	9/18	9/24	0		TU-F,M	0
PROGRAM : NBC 17 TODAY AT 530A												
CON COM1: NBC 17 TODAY AT 530A												
10	S		530P-600P	30		\$210.00	9/11	9/17	0		TU-F,M	0
10	S		530P-600P	30		\$210.00	9/18	9/24	0		TU-F,M	0
PROGRAM : JUDGE JUDY												
CON COM1: JUDGE JUDY												
11	S		600P-630P	30		\$400.00	9/11	9/17	0		TU-F,M	0
11	S		600P-630P	30		\$400.00	9/18	9/24	0		TU-F,M	0
PROGRAM : NBC 17 NEWS AT 6P												
CON COM1: NBC 17 NEWS AT 6P												
12	S		600A-700A	30		\$225.00	9/11	9/17	0		TU-F,M	0
12	S		600A-700A	30		\$225.00	9/18	9/24	0		TU-F,M	0
PROGRAM : NBC 17 TODAY AT 6A												
CON COM1: NBC 17 TODAY AT 6A												
13	S		700P-730P	30		\$250.00	9/11	9/17	0		TU-F,M	0
13	S		700P-730P	30		\$250.00	9/18	9/24	0		TU-F,M	0
PROGRAM : NBC 17 7P NEWS												
CON COM1: NBC 17 7P NEWS												

703-516-9680
1
FROM REP SEP5/12 07.38
CHANGES *** WNCN-TV ****

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
14	S		900A-1000A	30		\$350.00	9/11	9/17	0		TU-F,M	0
14	S		900A-1000A	30		\$350.00	9/18	9/24	0		TU-F,M	0
PROGRAM : TODAY SHOW 2												
CON COM1: TODAY SHOW 2												
15	S		1100P-1135P	30		\$550.00	9/11	9/17	0		TU-SA,M	0
15	S		1100P-1135P	30		\$550.00	9/18	9/24	0		TU-SA,M	0
PROGRAM : NBC 17 NEWS AT 11												
CON COM1: NBC 17 NEWS AT 11												
17	S		600P-630P	30		\$275.00	9/15	9/15	0		SAT	0
17	S		600P-630P	30		\$275.00	9/22	9/22	0		SAT	0
PROGRAM : NBC 17 NEWS AT 6PM												
CON COM1: NBC 17 NEWS AT 6PM												
18	S		700P-730P	30		\$175.00	9/15	9/15	0		SAT	0
18	S		700P-730P	30		\$175.00	9/22	9/22	0		SAT	0
PROGRAM : NBC 17 NEWS AT 7PM												
CON COM1: NBC 17 NEWS AT 7PM												
19	S		700A-900A	30		\$250.00	9/15	9/15	0		SAT	0
19	S		700A-900A	30		\$250.00	9/22	9/22	0		SAT	0
PROGRAM : TODAY												
CON COM1: TODAY												
20	S		600P-630P	30		\$350.00	9/16	9/16	0		SUN	0
20	S		600P-630P	30		\$350.00	9/23	9/23	0		SUN	0
PROGRAM : NBC 17 NEWS AT 6												
CON COM1: NBC 17 NEWS AT 6												
21	S		800A-900A	30		\$250.00	9/23	9/23	0		SUN	0
PROGRAM : SUNDAY TODAY												
CON COM1: SUNDAY TODAY												

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
22	S		900A-930A	30		\$70.00	9/16	9/16	0		SUN	0
22	S		900A-930A	30		\$70.00	9/23	9/23	0		SUN	0
PROGRAM : TODAY'S HOMEOWNER												
CON COM1: TODAY'S HOMEOWNER												
23			930A-1000A	30		\$70.00	9/16	9/16	0		SUN	0
23			930A-1000A	30		\$70.00	9/23	9/23	0		SUN	0
PROGRAM : OPEN HOUSE												
CON COM1: OPEN HOUSE												
26	S		930A-1000A	30		\$70.00	9/23	9/23	0		SUN	0
PROGRAM : BOB VILA												
ORD COM1: PROGRAM CHG: SUN 930AM BOB VILA												
ORD COM2: PLS ADVISE												
THIS IS A MAKE-GOOD FOR SEP23 ON LINE-23 FOR 1 SPOT/WK												
24	S		1000P-1100P	30		\$2,500.00	9/18	9/18	0		TUE	0
PROGRAM : PARENTHOOD												
CON COM1: PARENTHOOD												

SEP/12 \$.00 CONTRACT TOTAL \$.00
 TOTAL SPOTS 0

MARKET TOTALS \$306,550 WNCN 10% WRAL 40% WTVB 40% WRDZ 8% WRDC 1% WLFL 1% CABL 0%
 SHARES ESTIMATED
 SVC- NSI BOOKS- NOV/11
 DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
 P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP HEADLINE# 6242018 TRF# E:120719
 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-516-9399 FAX# 703-516-9680
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP
 CHANGES *** WNCN-TV ***

ADV # ADV. NAME ISS/HOUSE MAJORITY PAC REP. # OFF. # SALESMAN #
 AGY # AGY. NAME WATERFRONT STRATEGIES BUYER NAME RYAN KELLEY

3050 K ST NW, SALES PRSN WA- MICK NESCI (H)
 WASHINGTON, DC 20007

ORDER # CONTRACT # 6242018 CLASS: NATL. LOCAL REGIONAL

PRDCT HOUSE MAJORITY PAC EST#1423 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES SEP11/12 SEP24/12 WK-2

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE SEP4/12 10.42

REP: REVISED ORDER
 ZEROED LN 23
 ADDED LN 26
 TTL SAME
 PLS CFM
 THANKS, MIKE FOR MICK

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
 HOUSE MAJORITY PAC

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
AGENCY ADVERTISER CODE = 79												
AGENCY PRODUCT CODE = 86												
AGENCY EST# = 1423												
23	S		930A-1000A	30		\$70.00	9/16	9/16	0		SUN	0
23	S		930A-1000A	30		\$70.00	9/23	9/23	0		SUN	0

PROGRAM : OPEN HOUSE
 CON COM1: OPEN HOUSE

REP HEADLINE# 6242018 TRF# E:120719
\$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-516-9399 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP SEP4/12 10.42
CHANGES ** WNCN-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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26	A		930A-1000A	30		\$70.00	9/23	9/23	1		SUN	1
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PROGRAM : BOB VILA

ORD COM1 : PROGRAM CHG: SUN 930AM BOB VILA

ORD COM2 : PLS ADVISE

THIS IS A MAKE-GOOD FOR SEP23 ON LINE-23 FOR 1 SPOT/WK

STATION MAKEGOOD OFFERS:

M2	OK'D	BUY#23	MISSED: SUN/930A-1000A	30S	\$70.00	(AUG29/12)
			OFFER: SUN/930A-1000A	30S	\$70.00	PLS ADVISE.
			CMT: PROGRAM CHG: SUN 930AM BOB VILA			
			CMT: PLS ADVISE			

SEP/12 12525.00

CONTRACT TOTAL 12525.00
TOTAL SPOTS 41

MARKET TOTALS \$306,550 WNCN 10% WRAL 40% WTVB 40% WRAZ 8% WRDC 1% WLFL 1% CABL 0%

SHARES ESTIMATED

SVC- NSI BOOKS- NOV/11
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP HEADLINE# 6242018
 *** ORIGINAL REV#0 ***

REP: TEL# 703-516-9399 FAX# 703-516-9680
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP JUL18/12 17.1
 *** WNCN-TV ***

ADV # ADV. NAME ISS/HOUSE MAJORITY PAC REP. # OFF. # SALESMAN #
 AGY # AGY. NAME WATERFRONT STRATEGIES BUYER NAME RYAN KELLEY

1010 WISCONSIN AVENUE SALES PRSN WA- MICK NESCI (H)
 WASHINGTON, DC 20007

ORDER # CONTRACT # 6242018 CLASS: NATL. LOCAL REGIONAL

PRDCT HOUSE MAJORITY PAC EST#1423 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES SEP11/12 SEP24/12 WK-2

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE JUL18/12 17.17

REP: NEW ORDER
 TTL \$30,655
 PLS CNF
 THANKS, MICK

ECN
CFN

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
 HOUSE MAJORITY PAC

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
1			100P-200P	30		\$230.00	9/11	9/24	2		TU-F,M	4
AGENCY ADVERTISER CODE = 79 AGENCY PRODUCT CODE = 86 AGENCY EST# = 1423												
PROGRAM : DAYS OF OUR LIVES CON COM1 : DAYS OF OUR LIVES												
2			1000A-1100A	30		\$200.00	9/11	9/24	1		TU-F,M	2
PROGRAM : TODAY SHOW 3 CON COM1 : TODAY SHOW 3												
3			1100A-1130A	30		\$65.00	9/11	9/24	1		TU-F,M	2
PROGRAM : MY CAROLINA TODAY CON COM1 : MY CAROLINA TODAY												

MW
7/18

REP HEADLINE# 6242018
 *** ORIGINAL REV#0 ***

REP: TEL# 703-516-9399 FAX# 703-516-9680
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP

JUL18/12 17.1
 *** WNCN-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
4			1135P-1235A PROGRAM : TONIGHT SHOW CON COM1: TONIGHT SHOW	30		\$175.00	9/11	9/24	2		TU-F,M	4
5			300P-330P PROGRAM : JUDGE JUDY CON COM1: JUDGE JUDY	30		\$150.00	9/11	9/24	1		TU-F,M	2
6			330P-400P PROGRAM : JUDGE JUDY CON COM1: JUDGE JUDY	30		\$150.00	9/11	9/24	1		TU-F,M	2
7			400P-500P PROGRAM : ELLEN CON COM1: ELLEN	30		\$210.00	9/11	9/24	2		TU-F,M	4
8			500P-530P PROGRAM : JUDGE JUDY CON COM1: JUDGE JUDY	30		\$210.00	9/11	9/24	1		TU-F,M	2
9			530A-600A PROGRAM : NBC 17 TODAY AT 530A CON COM1: NBC 17 TODAY AT 530A	30		\$100.00	9/11	9/24	4		TU-F,M	8
10			530P-600P PROGRAM : JUDGE JUDY CON COM1: JUDGE JUDY	30		\$210.00	9/11	9/24	1		TU-F,M	2
11			600P-630P PROGRAM : NBC 17 NEWS AT 6P CON COM1: NBC 17 NEWS AT 6P	30		\$400.00	9/11	9/17	4		TU-F,M	4
11			600P-630P PROGRAM : NBC 17 NEWS AT 6P CON COM1: NBC 17 NEWS AT 6P	30		\$400.00	9/18	9/24	4		TU-F,M	4
12			600A-700A PROGRAM : NBC 17 TODAY AT 6A CON COM1: NBC 17 TODAY AT 6A	30		\$225.00	9/11	9/24	4		TU-F,M	8

JUL18/12 17.1
*** WNCN-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
13			700P-730P PROGRAM : NBC 17 7P NEWS CON COM1: NBC 17 7P NEWS	30		\$250.00	9/11	9/24	4		TU-F,M	8
14			900A-1000A PROGRAM : TODAY SHOW 2 CON COM1: TODAY SHOW 2	30		\$350.00	9/11	9/24	1		TU-F,M	2
15			1100P-1135P PROGRAM : NBC 17 NEWS AT 11 CON COM1: NBC 17 NEWS AT 11	30		\$550.00	9/11	9/24	4		TU-SA,M	8
16			800P-1000P PROGRAM : THE VOICE CON COM1: THE VOICE	30		\$4,095.00	9/17	9/17	1		MON	1
17			600P-630P PROGRAM : NBC 17 NEWS AT 6PM CON COM1: NBC 17 NEWS AT 6PM	30		\$275.00	9/15	9/22	1		SAT	2
18			700P-730P PROGRAM : NBC 17 NEWS AT 7PM CON COM1: NBC 17 NEWS AT 7PM	30		\$175.00	9/15	9/22	1		SAT	2
19			700A-900A PROGRAM : TODAY CON COM1: TODAY	30		\$250.00	9/15	9/22	1		SAT	2
20			600P-630P PROGRAM : NBC 17 NEWS AT 6 CON COM1: NBC 17 NEWS AT 6	30		\$350.00	9/16	9/23	1		SUN	2
21			800A-900A PROGRAM : SUNDAY TODAY CON COM1: SUNDAY TODAY	30		\$250.00	9/23	9/23	1		SUN	1

REP HEADLINE# 6242018
 *** ORIGINAL REV#0 ***

REP: TEL# 703-516-9399 FAX# 703-516-9680
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP

JUL18/12 17.1
 *** WNCN-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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22			900A-930A	30		\$70.00	9/16	9/23	1		SUN	2
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PROGRAM : TODAY'S HOMEOWNER
 CON COM1 : TODAY'S HOMEOWNER

23			930A-1000A	30		\$70.00	9/16	9/23	1		SUN	2
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PROGRAM : OPEN HOUSE
 CON COM1 : OPEN HOUSE

24			1000P-1100P	30		\$2,500.00	9/18	9/18	1		TUE	1
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PROGRAM : PARENTHOOD
 CON COM1 : PARENTHOOD

25			900P-1000P	30		\$4,100.00	9/12	9/12	1		WED	1
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PROGRAM : ~~STV~~ *ACT*
 CON COM1 : ~~STV~~

SEP/12 30655.00

CONTRACT TOTAL 30655.00
 TOTAL SPOTS 82

MARKET TOTALS \$306,550 WNCN 10% WRAL 40% WTVB 40% WRAZ 8% WRDC 1% WFLA 1% CABL 0%
 SHARES ESTIMATED
 SVC- NSI BOOKS- NOV/11
 DEMOS- RA35+*